

## **PRESS RELEASE**

### **EOS IM continues to invest in Made in Italy Design through the acquisition of Xilos**

*London, 31<sup>st</sup> July 2019* – EOS IM, through its subsidiary Eurofiere, announces the acquisition of Xilos Golfieri (Xilos Temporary Architecture), specialised in stand staging for exhibitions. Thus, Eurofiere fortifies its leadership position in the Italian marketplace in the realisation of temporary and permanent installations for trade fairs and events. EOS Investment Management (EOS IM) is a British alternative investment fund manager which provides an end-to-end service to the professional and institutional investor community and which is focussed on real economy and sustainability-oriented companies. EOS IM is part of EOS IM Group, an international organisation operating throughout Europe in the sector of private equity, renewable energy and infrastructure.

With this acquisition, Eurofiere's estimated aggregate turnover exceeds 42 million for 2019, confirming its leadership in the market.

**Ciro Mongillo, CEO & Founding Partner of EOS IM**, commented: “The acquisition of Xilos further strengthens our position in the field of Made in Italy design, which we strongly believe in, and which is able to withstands the financial crisis: Italy is at the front line of design, beauty and creativity worldwide. We carry on the aggregation of SME characterised by both strong commitment to sustainability and a confident international outlook. These, we believe, are key factors for success, and these values are perfectly aligned with our investment strategies.

**Gianni Galasso, Head of Private Equity of EOS IM Group**, added: “The combination of Eurofiere and Xilos represents an important step in the consolidation of this field. Furthermore, it is essential to stress that this operation has been strongly desired due to the direct connection and complementarity of Xilos and Eurofiere. Together, they represent a leading operator which is more and more capable to intercept and satisfy the demand of its Italian and international clients”.

**Giorgio Falzone, CEO of Eurofiere Group**, stated: The stability, the reputation and the know-how acquired by both companies during over 60 years of history have merged together as a whole. This results in the creation of a single, structured unit which is better able to respond to the increasing demand of an ever-changing global market. Today, Eurofiere Group has completed its first step of an enhancement process aimed at grouping together valuable skills in the field of Made in Italy three-dimensional communication.

Through the acquisition of Xilos, Eurofiere Group consolidates its undisputed leading position in its sector in Italy, and expands its cross-border presence thanks to the international footprint of Xilos, mainly in Germany and in the United Arab Emirates. The two companies' products and clients are strongly complementary, and boast a team of experts who share the same goals for the years to come.

For this operation, EOS IM was advised by Gattai, Minoli, Agostinelli e Partners (legal advisor), PwC (financial advisor) and Russo De Rosa e Associati (tax advisor).

### **EOS Investment Management**

EOS Investment Management Ltd (EOS IM) is an independent fund manager, authorised and regulated by the UK's Financial Conduct Authority as an Alternative Investment Fund Manager (AIFM). EOS IM is part of EOS IM Group, a leading independent international fund management group, specialising in alternative asset sector. EOS IM Group's focus is to provide the professional investor community with diversified funds that provide long term investment performance through their direct access to the real economy. The group was created to provide an end to end service for investors and capital allocators wanting access to the benefits derived from an international leader in the renewable energy, infrastructure and broad private equity sectors. EOS IM Group's operations, are located across Europe in the UK, Luxembourg and Italy.

### **Eurofiere**

Eurofiere S.p.A, based in Rivoli, Piedmont, is an Italian leader in the designing, implementation and installation of trade fair stands, temporary stores and pop-up shops, showrooms and interior design. Founded in 1961 by the Carnevale family, Eurofiere has been developing projects targeted to the valorisation of the brand image for clients such as Fiat, Fendi, Lavazza, and Nexi. Eurofiere boasts almost 70,000 sqm of installations and stands every year, and its turnover in 2018 reached 31 million euros.

### **Xilos Temporary Architecture**

Xilos Temporary Architecture, headquartered in Bologna, boasts 90 years of experience in building brand experience through temporary architectures for trade fairs, showrooms, exhibitions and retail. Their added value is generated by the combination of physical space and virtual environment, in order to enhance synergies and share the positive and balanced brand experience.

Xilos operates all over the world, with branches in Bologna, Milano, Dubai and Frankfurt. Among his clients, Magneti Marelli, Bosh, Granarolo and Neoderma.

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